

Jakarta, 12 September 2013

No. 1260/F30120/2013-S6

Attachment : Term of Reference (ToR)

Subject : **INVITATION LETTER**

To:

**Towing Companies as Potential Bidders**

Dear Sirs,

an Indonesian state-owned oil and gas company which owns and operate significant oil tanker operations among its owned and chartered fleet in order to distribute crude oil and oil products from, to, and throughout Indonesia.

The Hirer has put one of its (Single Point Mooring) SPM at drydock to carried out docking at PT. PAL Indonesia (Persero) Surabaya Indonesia. The docking are now on the final stage and the Hirer has an intention to held a procurement process for towing service of the SPM from the dockyard to the place of operation at Refinery Unit IV Balongan Terminal Indonesia.

The Hirer hereby invites all potential Bidders to participate in the Bid for the supply of the towing service (The Project). The participated Bidders are expected to be a towing service companies which have a suitable tug to tender the service. The tug shall fly Indonesian Flag as the implementation of Cabotage Principles in Indonesia.

The appointment will be determined through an open bid system, therefore we invite all reputable towing service company to participate in this bid without necessarily required to provide Pertamina Bid Registration (Surat Keterangan Terdaftar/SKT).

The appointed Bid Winner and the Hirer will enter into a Towing Contract Agreement after its appointment using Towcon 2008 (International Ocean Towage Agreement), with

accordance with the result of all process contained herein.

**PROJECT DETAIL**

**Place of Departure and Destination:**

Place of Departure	:	PT. PAL Indonesia (Persero) Surabaya Indonesia
Place of Destination	:	Tersus RU IV Balongan (Area SPM 12.5 M) Indonesia

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**Technical Specification of SPM:**

GRT	:	About 196 T
Diameter	:	10.5 M
Height from Water Surface	:	4.48 M
Draft	:	2.28 M

**Tug Arrangement**

1 (one) Tug for conducting towing